

# On the interaction between monetary policy, corporate balance sheets and structural reforms\*

Philippe Aghion<sup>†</sup>, Emmanuel Farhi<sup>‡</sup>, Enisse Kharroubi<sup>§</sup>

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## Abstract

In this paper, we use cross-industry, cross-country panel data to test if, and how monetary policy can affect growth. To do so, we use two alternative approaches. We first focus on the reactivity of real short term interest rates to the business cycle and show that its interaction with industry-level measures of financial constraints correlates positively and significantly with industry-growth. Yet, this effect holds only in countries with a relatively low index for product market regulation. When product markets are severely regulated, the cyclical pattern of real short term interest rates has no impact on industry growth. Second, we compute the unexpected drop in long-term government bond yields of Euro Area countries that followed the ECB's announcement of Outright Monetary Transactions (OMT) and show that it raised growth disproportionately more in highly indebted sectors. Moreover, this effect holds only in countries where the product market regulation index is rather low. Otherwise, the drop in government bond yields had either no effect or benefited to less indebted sectors.

Keywords: growth, tangibility, liquidity dependence, short term interest rate, countercyclicality

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\*The views expressed here are those of the authors and do not necessarily represent the views of the BIS.

<sup>†</sup>College de France, London School of Economics, and CEPR

<sup>‡</sup>Harvard University and NBER

<sup>§</sup>Bank of International Settlements

# 1 Introduction

To explain the resilience of the American economy compared to the European economy following the crisis of 2007-2009, some economists (e.g. see Mahfouz and Pisany-Ferry, 2016) have blamed the lack of macroeconomic reactivity in Europe, while others have pointed to the failure or delay by countries like France and other European nations, to implement badly needed structural reforms. In this paper we shall argue that the lack of macroeconomic reactivity as well as the persistent rigidities on the goods markets, have inhibited growth in Europe.

This opinion echoes the words of Mario Draghi, the President of the European Central Bank (ECB), who declared at the 2014 Economic Policy Symposium in Jackson Hole that he could only do half the work by relaxing monetary policy and that Member States would have to do the other half by implementing structural reforms. Thus Mario Draghi pointed to the complementarity between proactive monetary policy on the one hand and accelerated structural reforms in the labor and product markets in order to boost growth and reduce unemployment. In this paper we use cross-country and cross-sector panel data to argue that a more pro-active monetary policy is more growth-enhancing in a more competitive environment.

In the first part of this paper we develop a simple model in which firms can make growth-enhancing investment but are subject to liquidity shocks that forces them to reinvest money in their project. Anticipating this, firms may have to sacrifice part of their investment in order to secure reinvestment in case of a liquidity shock (liquidity hoarding). A countercyclical monetary policy, which sets high interest rates in expansions and low interest rates in recessions, turns out to be growth-enhancing as it reduces the amount of liquidity entrepreneurs need to hoard to weather liquidity shocks. Moreover, our model predicts that a more countercyclical monetary policy is more growth-enhancing when competition is high: indeed when competition is low, large rents allow firms to stay on the market and reinvest optimally, no matter how funding conditions change.

We use two alternative empirical approaches to test this prediction. First, we regress long-term industry growth on the cyclicity of monetary policy interacted with a measure of industry financial constraints. There, we focus on the cyclical pattern of real short-term interest rates and find that it is growth-enhancing

at the industry level, and the more so in industries facing tighter credit/liquidity constraints. Interest rate rules inducing lower real short term interest rates in recessions but higher short-term interest rates in expansions, are hence more growth-enhancing for sectors that face either tighter credit constraints or tighter liquidity constraints. But separating our sample of countries between those with tightly regulated product markets and those relatively unregulated product markets, we find the growth enhancing effect of monetary policy applies only in the latter countries while both the magnitude and the statistical significance of this effect are much reduced in the former countries. The growth-enhancing effect of countercyclical monetary policies hence only derives from the experience of countries that are more competitive (where competition is measured inversely by the OECD indicator of barriers to trade and industry).

Second, we regress long-term industry growth on the fall in long-term government bond yields following the ECB policy response in the form of Outright Monetary Transactions (OMT) interacted with product market competition. There, we focus on the unexpected drop in long-term government bond yields following the announcement of OMT – and show that thereafter industry growth was higher in more indebted sectors whenever government bond yields had fallen by more. Heavily indebted sectors therefore benefited disproportionately more from the drop in long-term government bond yields following OMT. However, as was the case in the first approach, falling government bond yields helped only insofar as product market regulation was rather low. In countries with tightly regulated product markets, the accommodation from lower government bond yields had no significant effect across sectors or benefited more to less indebted sectors. Thus product market regulation acts to divert the benefits of easier funding conditions away from indebted sectors.<sup>1</sup>

Our identification strategies are as follows. In the first part on countercyclical monetary policy and credit constraints we use the well-known Rajan-Zingales methodology and interact interest rate cyclicality and product market regulation with credit or liquidity constraints of the corresponding sectors in the US. In the second part we make use of the OECD forecasts of government bond yields and use difference between the realized and the forecasted yield to proxy for the unexpected change in the yield and thereby in funding

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<sup>1</sup>In addition to this results, the empirical analysis also shows that high debt tends to be a drag on growth but that product market regulation tends to dampen this negative effect.

conditions to the economy. While it would be wrong to argue that all such forecast errors are attributable to the ECB's announcement of OMT, we center the analysis on this announcement and show that striking differences in the pattern of these errors appear when comparing the period preceding to the period following the announcement. In addition, we interact this unexpected change in long-term government bond yields following OMT with sectoral indebtedness measured prior to the unraveling of the European sovereign debt crisis.

This paper relates to the existing literature on macroeconomic volatility and growth. A benchmark paper in this literature is Ramey and Ramey (1995) who find a negative correlation in cross-country regressions between volatility and long-run growth. Subsequently, Aghion et al (2010) looked at the relationship between credit constraints, volatility, and the composition of investment between long-term growth-enhancing (R&D) investment and short term (capital) investment, and showed that more macroeconomic volatility is associated with a lower fraction of investment devoted to R&D and to lower productivity growth. More closely related to this paper is Aghion, Hemous and Kharroubi (2012) which showed that more countercyclical fiscal policies affect growth more significantly in sectors whose US counterparts are more credit constrained. Our paper contributes to this overall literature by introducing monetary policy and competition (or product market regulation) into the analysis.<sup>2</sup>

The remaining part of the paper is organized as follows. Section 2 develops a simple model to analyze the interplay between monetary policy, competition, and growth. Section 3 looks at how long-term industry growth is affected by the interaction between the cyclical nature of monetary policy and product market competition. Section 4 looks at the effect on long-term industry growth on the unexpected drop in long-term government bond yields following OMT, and at how the magnitude of this effect is itself affected by product market competition. And Section 5 concludes.

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<sup>2</sup>See also Aghion and Kharroubi (2013) who look at the relationship between monetary policy and financial regulation. It shows that tighter financial regulation –in the form of higher bank capital ratios– may contribute to reducing the growth-enhancing effect of a more counter-cyclical monetary policy.

## 2 Model

### 2.1 Basic setup

The model is a straightforward extension of that in Aghion et al (2013). The economy is populated by non-overlapping generations of two-period lived entrepreneurs. Entrepreneurs born at time  $t$  have utility function  $U = \mathbb{E}[c_{t+2}]$ , where  $c_{t+2}$  is their end-of-life consumption. They are protected by limited liability and  $A_t$  is their endowment at birth at date  $t$ . Their technology set exhibits constant returns to scale. Upon being born at date  $t$ , the new generation of entrepreneurs choose their investment scale  $I_t > 0$ .

At the interim date  $t + 1$  uncertainty is realized: it consists of both, of an aggregate shock which is either good (G) or bad (B), and of an idiosyncratic liquidity shock. The two events are independent and we denote by  $\mu$  the probability of a good aggregate shock, and by  $\alpha$  the probability of a firm experiencing a liquidity shock.

At date  $t + 1$ , an interim cash flow  $\pi_i(c) I_t$  accrues to the entrepreneur where  $\pi(c) \in \{\pi_G(c), \pi_B(c)\}$  with  $\pi_G(c) > \pi_B(c)$  and  $c$  is a parameter which measures the degree of product market competition and  $\pi'_i(c) < 0$ . We assume in what follows that  $c \in \{\underline{c}, \bar{c}\}$ , so that  $c = \bar{c}$  (resp.  $c = \underline{c}$ ) reflects high competition (resp. low competition) on the product market.

The interim cash flow is not pledgeable to outside investors. But other returns generated by the firm are pledgeable. We assume that in the absence of a liquidity shock, the other returns are obtained already at date  $t + 1$ : namely, the entrepreneur generates the additional return  $\rho_1 I_t$ , of which  $\rho I_t$  is pledgeable to investors.<sup>3</sup> If the firm experiences a liquidity shock, then the additional return is earned at date  $t + 2$  provided additional funds  $J_{t+1} \leq I_t$  are reinjected into the project in the interim period. The entrepreneur then gets  $\rho_1 J_{t+1}$  at date  $t + 2$ , of which only  $\rho J_{t+1}$  is pledgeable to investors.

Entrepreneurs in the economy differ with respect to the probability  $\alpha$  of a liquidity shock. Namely:  $\alpha \in \{\bar{\alpha}, \underline{\alpha}\}$  with  $\bar{\alpha} > \underline{\alpha}$ . We interpret the probability  $\alpha$  as a measure of liquidity-constraint.

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<sup>3</sup>The model assumes that competition only affects short-term profits and not long-run profits. It can actually be argued that if long-run profits are those associated to innovation, they would be less sensitive to competition as innovation is precisely a way to escape it. By contrast, short-term profits are those derived from existing activities and products and thereby more subject to competitive pressures.

The one period gross rate of interest at the investment date  $t$  is denoted by  $R$ , whereas  $R_s$  denotes the one period gross rate of interest at the reinvestment date  $t + 1$  when the aggregate shock is  $s$ ,  $s \in \{G; B\}$ .

We assume:

- **Assumption 1:**  $\rho < \min \{R, R_G, R_B\}$

Assumption 1 ensures that entrepreneurs are constrained and must invest at a finite scale. The next assumption determines how easy/difficult reinvestment is, for entrepreneurs facing a liquidity shock.

- **Assumption 2:**  $\pi_G(\bar{c}) > 1$  and  $1 - \pi_B(\underline{c}) - \rho/R_B > 0 > 1 - \pi_B(\bar{c}) - \rho/R_B$ .

Assumption 2 guarantees that, irrespective of the degree of product market competition  $c$ , cash flows in the good state are enough to cover liquidity needs and reinvest at full scale if a liquidity shock hits. However, in the bad state, cash flows alone are enough to cover liquidity needs only if competition is low, i.e.  $c = \underline{c}$ . If competition is high, i.e.  $c = \bar{c}$ , and the bad state realizes, then a firm facing a liquidity shock will have to use additional liquidity set aside at the investment date  $t$  if it wants to reinvest at full scale.

We assume that liquidity hoarding is costly: to purchase an asset that pays-off  $x_0 I_t$  at date  $t + 1$ , the entrepreneur needs to hoard the amount  $q(1 - \mu) \alpha x_0 I_t / R$  at date  $t$ , where  $q > 1$ . The difference  $(q - 1)$  reflects the cost of liquidity hoarding.

Entrepreneurs face the following trade-off: on the one hand, maximizing the amount invested in its project requires minimizing the amount of liquidity hoarded, which in turn may prevent the firm from reinvesting at large scale if it faces a liquidity shock and the economy experiences a bad aggregate shock; on the other hand, maximizing liquidity to mitigate maturity mismatch requires sacrificing initial investment scale.

## 2.2 Investment, liquidity hoarding and reinvestment in equilibrium

Let us first consider a firm's reinvestment decision at the interim period  $t + 1$ . If it faces both a liquidity shock and a bad aggregate shock, a firm born at date  $t$  can use its short-term profits  $\pi(c) I_t$ , plus the amount of hoarded liquidity  $x_0 I_t$  if any, plus the proceeds from new borrowing at date  $t + 1$  (the entrepreneur can borrow against the pledgeable final income  $\rho J_{t+1}$ ), for reinvestment at date  $t + 1$ . More formally, if  $J_{t+1} \in$

$[0, I_t]$  denotes the firm's reinvestment at date  $t + 1$ , we must have:

$$J_{t+1} \leq (x_0 + \pi_B(c))I_t + \frac{\rho}{R_B} J_{t+1} \quad (1)$$

or:

$$J_{t+1} \leq \min \left\{ \frac{x_0 + \pi_B(c)}{1 - \rho/R_B}, 1 \right\} I_t \quad (2)$$

In particular, a lower interest rate in the bad state  $R_B$  facilitates refinancing because this increases the ability to issue claims at the reinvestment date and hence reduces the need to hoard liquidity at the investment date which in turn saves on the cost of liquidity given the positive liquidity premium ( $q > 1$ ).

Moving back to date  $t$ , we can determine the equilibrium hoarding and investment at that date. Starting with initial wealth  $A_t$ , the entrepreneur needs to raise  $I_t - A_t$  at date  $t$  from outside investors to invest  $I_t$  in its project. In addition, the firm must anticipate the need for reinvestment if a liquidity shock hits in the bad aggregate state: to face such possibility, the entrepreneur will rely on both, liquidity hoarding to get the additional liquidities  $x_0 I_t$  at date  $t + 1$  and additional future borrowing by issuing new claims  $x_1 I_t$  to investors against the final pledgeable cash flow.

If the return  $\rho_1$  to long-term projects is sufficiently large, then in equilibrium the entrepreneur chooses the maximum possible investment size  $I_t$ , which is the investment such that all these calls on investors will have to be exactly matched by the total present expected flow of pledgeable income generated by the firm. Hence the equilibrium investment size  $I_t$  will satisfy:

$$(I_t - A_t) + \alpha(1 - \mu) \left[ \frac{x_1 I_t}{R} + q \frac{x_0 I_t}{R} \right] = (1 - \alpha) \frac{\rho}{R} I_t + \alpha \left[ \mu \frac{\rho}{RR_G} I_t + (1 - \mu) \frac{(\pi_B(c) + x_0 + x_1) \rho}{RR_B} I_t \right], \quad (3)$$

where  $x_0$  and  $x_1$  are optimally chosen in dates  $t$  and  $t + 1$  respectively.

In fact to achieve the maximum investment size  $I_t$  the entrepreneur will borrow up to the constraint and

choose the minimum amount of liquidity compatible with full reinvestment:

$$x_1 = \rho/R_B \text{ and } x_0 = 1 - \pi_B(c) - \rho/R_B$$

whenever the latter expression holding if is positive; otherwise liquidity hoarding can be avoided and  $x_0 = 0$ .

Overall, if  $\rho_1$  is sufficiently large, the equilibrium investment size  $I_t$  is given by:

$$\frac{I_t}{A_t} = \frac{R}{R - \left(1 - \alpha + \alpha \frac{\mu}{R_G}\right) + \alpha(1 - \mu)qx} \quad (4)$$

where  $x = [1 - \pi_B(1 - c) - \frac{\rho}{R_B}]^+$ .

### 2.3 Growth and counter-cyclical interest rates.

We assume that the growth rate of total factor productivity for a firm between period  $t$  and period  $t + 2$  is given by:

$$A_{t+2} = g \cdot I_t \cdot A_t \quad (5)$$

where  $g$  is a positive scalar. Then, using the above expression (4) for entrepreneurs' ex ante long-term investment  $I_t$ , growth in this economy  $g_{t+2}$  writes as :

$$g_{t+2} = \ln A_{t+2} - \ln A_t = \ln g + \ln \frac{R}{R - \left(1 - \alpha + \alpha \frac{\mu}{R_G}\right) \rho + \alpha(1 - \mu)qx}, \quad (6)$$

where  $x = [1 - \pi_B(1 - c) - \frac{\rho}{R_B}]^+$ .

To derive the comparative statics of growth with respect to the cyclicity of interest rates, we consider the effect of changing the spread between the interest rates  $\{R_B; R_G\}$  keeping the average one period interest rate at the interim date,  $(1 - \mu)R_B + \mu R_G = R_m$ , constant. A higher  $R_G$  will then correspond to more



counter-cyclical interest rates. We can rewrite the above equation as:

$$\ln \frac{A_{t+2}}{A_t} = \ln gR - \ln \left[ R - \left( 1 - \alpha + \alpha \frac{\mu}{R_G} \right) \rho + \alpha (1 - \mu) q \left[ 1 - \pi_B(c) - \frac{(1 - \mu) \rho}{R - \mu R_G} \right]^+ \right] \quad (7)$$

As is clear holding the average interest rate  $R$  constant, growth depends on three key parameters: First the degree of interest rate countercyclicity captured here by the level of the interest rate  $R_G$ . Second, the probability  $\alpha$  for firms to face the liquidity shock and third the degree of product market competition  $c$ . Let us detail below the different comparative statics.

## 2.4 Competition, countercyclical interest rates and growth

Given Assumption 2 which states that firms need to hoard liquidity only when competition is high, we immediately get that growth when competition is low writes as

$$\ln \frac{A_{t+2}}{A_t} (c) = \ln gR - \ln \left[ R - \left( 1 - \alpha + \alpha \frac{\mu}{R_G} \right) \rho \right]$$

while the expression for growth turns out to be

$$\ln \frac{A_{t+2}}{A_t} (\bar{c}) = \ln gR - \ln \left[ R - \left( 1 - \alpha + \alpha \frac{\mu}{R_G} \right) \rho + \alpha (1 - \mu) q \left[ 1 - \pi_B(\bar{c}) - \frac{(1 - \mu) \rho}{R - \mu R_G} \right] \right]$$

when competition is high.<sup>4</sup> It follows that an increase in the countercyclicity of monetary policy, i.e. a higher interest rate  $R_G$ , is more likely to enhance growth when competition on the product market is high (i.e. when  $c = \bar{c}$ ) than when it is low:

$$\left. \frac{\partial g_{t+2}}{\partial R_G} \right|_{c=\bar{c}} > \left. \frac{\partial g_{t+2}}{\partial R_G} \right|_{c=c}$$

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<sup>4</sup>Note that this model, with its current framework, would predict that growth is higher with lower competition. A simple extension that would make the model more realistic from this point of view would be to introduce an escape competition effect as in Aghion et al (2005). For example by assuming that firms make a pre-innovation profit when they do not invest, and that this pre-innovation profit decreases more with competition than the post investment profit. Importantly, this would not affect the main predictions that (i) more countercyclical interest rates are more growth enhancing for firms that are more prone to liquidity shocks and (ii) that this property holds particularly when competition is high.

Moreover a countercyclical monetary policy, i.e. a higher interest rate  $R_G$ , is more likely to benefit to firms facing a larger probability  $\alpha$  of the liquidity shock, when competition on the product market is high than when it is low:

$$\left. \frac{\partial^2 g_{t+2}}{\partial R_G \partial \alpha} \right|_{c=\bar{c}} > \left. \frac{\partial^2 g_{t+2}}{\partial R_G \partial \alpha} \right|_{c=\bar{c}}$$

### 3 The complementarity between financial constraints, countercyclical interest rates and product market competition

In this section we use cross-country, cross-industry panel data across OECD and Euro Area countries to analyze the growth effect of countercyclical monetary policies and how the magnitude of that effect is itself affected by product market competition. More specifically, we test the prediction from our above theoretical analysis that *a countercyclical monetary policy should be more growth-enhancing for liquidity dependent industries, particularly when product market competition is stronger.*

We proceed in two steps. First, we rely on the well-know Rajan-Zingales approach: We estimate the joint effect of industry liquidity dependence and country-level interest rate cyclicity on growth at the industry level across a set of manufacturing sectors and countries. As is the rule in this approach, we impute differences in liquidity dependence across sectors to those observed over a set of similar sectors in the US. Finally we test whether the joint effect of sectoral liquidity dependence and country-level interest rate cyclicity on industry growth actually depends on the (inverse) degree of product market competition measured by the index for product market regulation.

Our second approach focuses on the experience of the Euro Area, looking at growth developments before and after the announcement of OMT. Specifically, we consider six Euro Area countries -which commonly faced the OMT shock- but had significantly different outcomes, especially in terms of changes in government bond yields. We exploit these cross-country differences along with cross-sectoral differences in financial and liquidity dependence to infer whether sectors with fragile balance sheets did actually benefit more from the fall in government bond yields for the country they operate in. In addition to this, we use differences in

product market regulation among these six Euro Area countries to test how competition changes the growth effects of the accommodation episode that followed the announcement of OMT.

### 3.1 The Rajan-Zingales estimation strategy

We take as a dependent variable the growth rate at the sector level for each industry-country pair of the sample under study. Given data availability, we can look at growth in real value added and growth in real labour productivity (real value added per worker). For obvious reasons, we will focus on the latter. On the right hand side, we introduce industry and country fixed effects. Industry fixed effects are dummy variables which control for any cross-industry difference in growth that is constant across countries. Similarly country fixed effects are dummy variables which control for any cross-country difference in growth that is constant across industries. Our main variable of interest is the interaction between: (i) an industry's level of financial constraint -denoted (fc); (ii) a country's degree of monetary policy countercyclicality-denoted (ccy). In addition, we consider two other variables of interest: First the interaction between the latter variable and (iii) the degree of product market regulation -denoted (reg) which we measure at the country level. Second, the interaction between industry financial constraints and the degree of product market regulation. Denoting  $g_{sc}$  the growth rate of industry  $s$  in country  $c$ ,  $\alpha_s$  and  $\alpha_c$  industry and country fixed effects, and letting  $\varepsilon_{sc}$  denote an error term, our baseline regression is expressed as follows:

$$g_{sc} = \alpha_s + \alpha_c + \beta_1 \cdot (\text{fc})_s \times (\text{reg})_c + \beta_2 \cdot (\text{fc})_s \times (\text{ccy})_c + \beta_{21} \cdot (\text{fc})_s \times (\text{ccy})_c \times (\text{reg})_c + \varepsilon_{sc} \quad (8)$$

The coefficients of interest are  $\beta_1$ ,  $\beta_2$  and  $\beta_{21}$ . According to the model derived above, we would expect that a more counter-cyclical real short-term interest rate has a stronger growth-enhancing effect on more financially constrained industries, i.e.  $\beta_2 > 0$  and the more so when the level of product market regulation is lower, i.e.  $\beta_{21} < 0$  (recall that (reg) is an inverse measure of competition). Last, we also expect that financially constrained sectors perform better when product market regulation is tighter, i.e.  $\beta_1 > 0$  as the presence of monopoly rents can actually soften the impact of financial constraints.

## 3.2 The explanatory variables

### 3.2.1 Industry financial constraints

We consider two different variables for industry financial constraints  $(fc)_s$ , namely credit constraints and liquidity constraints. Following Rajan and Zingales (1998), we use US firm-level data to measure credit and liquidity constraints in sectors outside the United States. Specifically, we proxy industry credit constraint with asset tangibility for firms in the corresponding sector in the US. Asset tangibility is measured at the firm level as the ratio of the value of net property, plant, and equipment to total assets. We then consider the median ratio across firms in the corresponding industry in the US as the measure of industry-level credit constraint. This indicator measures the share of tangible capital in a firm's total assets and hence the fraction of a firm's assets that can be pledged as collateral to obtain funding. Asset tangibility is therefore an inverse measure of an industry's credit constraint. Now to proxy for industry liquidity constraints, we use the labor cost to sales ratio for firms in the corresponding sector in the US. An industry's liquidity constraint is therefore measured as the median ratio of labor costs to total sales across firms in the corresponding industry in the US. This captures the extent to which an industry needs short-term liquidity to meet its regular payments vis-a-vis its employees. It is a positive measure of industry liquidity constraint.<sup>5</sup>

Using US industry-level data to compute industry financial constraints, is valid as long as: (a) differences across industries are driven largely by differences in technology and therefore industries with higher levels of credit or liquidity constraints in one country are also industries with higher level levels of credit or liquidity constraints in another country in our country sample; (b) technological differences persist across countries; and (c) countries are relatively similar in terms of the overall institutional environment faced by firms. Under those three assumptions, US-based industry-specific measures are likely to be valid measures for the corresponding industries in countries other than the United States. While these assumptions are unlikely to simultaneously hold in a large cross-section of countries which would include both developed and less developed countries, they are more likely to be satisfied when the focus turns, as is the case in this study,

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<sup>5</sup>Liquidity constraints can also be proxied using a cash conversion cycle variable which measures the time elapsed between the moment a firm pays for its inputs and the moment it is paid for its output. Results available upon request are very similar to those obtained using the labor cost to sales ratio as a proxy for liquidity constraint.

to advanced economies.<sup>6</sup> For example, if pharmaceuticals hold fewer tangible assets or have a lower labor cost to sales than textiles in the United States, there are good reasons to believe it is likely to be the case in other advanced economies as well.<sup>7</sup>

### 3.2.2 Country interest rate cyclicity

Now, turning to the estimation of real short-term interest rate cyclicity,  $(ccy)_c$ , in country  $c$ , we measure it by the sensitivity of the real short-term interest rate to the domestic output gap, controlling for the one-quarter-lagged real short-term interest rate. We therefore use country-level data to estimate the following country-by-country “auxiliary” equation:

$$rsir_{ct} = \eta_c + \theta_c \cdot rsir_{ct-1} + (ccy)_c \cdot y\_gap_{ct} + u_{ct}, \quad (9)$$

where  $rsir_{ct}$  is the real short-term interest rate in country  $c$  at time  $t$  –defined as the difference between the three months policy interest rate and the 3-months annualized inflation rate–;  $rsir_{ct-1}$  is the one quarter lagged real short-term interest rate in country  $c$  at time  $t$ ;  $y\_gap_{ct}$  measures the output gap in country  $c$  at time  $t$  -defined as the percentage difference between actual and trend GDP.<sup>8</sup> It therefore represents the country’s current position in the cycle;  $\eta_c$  and  $\theta_c$  are constants; and  $u_{ct}$  is an error term. The regression coefficient  $(ccy)_c$  is a positive measure of interest rate countercyclicity. A positive (negative) regression coefficient  $(ccy)_c$  reflects a counter-cyclical (pro-cyclical) real short-term interest rate as it tends to increase (decrease) when the economy improves.

*FIGURE 1 HERE*

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<sup>6</sup>The list of countries in the estimation sample is available in *FIGURE 1*.

<sup>7</sup>Moreover, to the extent that the United States is more financially developed than other countries worldwide, US-based measures are likely to provide the least noisy measures of industry-level credit or liquidity constraints.

<sup>8</sup>Trend GDP is estimated applying an HP filter to the log of real GDP. Estimations, available upon request, show that results do not depend on the use of a specific filtering technique.

### 3.2.3 Competition

We use as an (inverse) measure of competition the intensity of barriers to trade and investment (BTI). This is a country-wide indicator that measures the difficulty with which existing corporations can trade and invest.

## 3.3 Data sources

Our data sample focuses on 15 industrial OECD countries. The sample does not include the United States, as doing so would be a source of reverse causality problems. Our data come from various sources. Industry-level real value added and labor productivity data are drawn from the European Union (EU) KLEMS data set and are restricted to manufacturing industries. The primary source of data for measuring industry-specific characteristics is Compustat, which gathers balance sheets and income statements for U.S. listed firms. We draw on Rajan and Zingales (1998), Braun (2003), Braun and Larrain (2005) and Raddatz (2006) to compute the industry-level indicators for borrowing and liquidity constraints. Finally, macroeconomic variables used to compute stabilization policy cyclicalities are drawn from the OECD Economic Outlook data set. We use quarterly data for monetary policy variables over the period (1999-2005), during which monetary policy was essentially conducted through short-term interest rates to make sure that our auxiliary regression does capture the bulk of monetary policy decisions. Finally, the BTI data comes from the OECD and is measured for 1998.

## 3.4 Results

### 3.4.1 Countercyclical monetary policy and growth

We now turn to investigate the effect of monetary policy countercyclicalities. To this end, we estimate our main regression equation (8) using as an industry measure of financial constraints either industry asset tangibility or industry labor costs to sales, the former being an inverse measure of financial constraints.

We first estimate equation (8) assuming  $\beta_1 = \beta_{21} = 0$ . We therefore start by shutting down any role for competition. The empirical results in Table 1 show that growth in industry real value added per worker is significantly and negatively correlated with the interaction of industry labor costs to sales and monetary

policy countercyclicality (column (1)). A larger sensitivity to the output gap of the real short term interest rate tends to raise industry real valued added per worker growth disproportionately for industries with higher labor cost to sales. A similar but opposite type of results holds for the interaction between monetary policy cyclicality and industry asset tangibility: column (1) in Table 2 shows that a larger sensitivity of the real short term interest rate to the output gap raises industry real valued added per worker growth disproportionately less for industries with higher asset tangibility. These results are consistent with the view that a counter-cyclical monetary policy raises growth disproportionately in sectors that are more financially constrained or that face larger difficulties to raise capital, by easing the process of refinancing.<sup>9</sup>

### 3.4.2 Introducing competition

We now extend the previous regressions to allow the measure of barriers to trade and investment to affect industry growth, i.e.  $\beta_1 \neq 0$  and  $\beta_{21} \neq 0$ . These estimations yield two results. First, barriers to trade and investment are less harmful for financially constrained sectors: Columns (2)-(4) in Table 1 show that the interaction of industry labor costs to sales and barriers to trade and investment relates positively to industry growth. Similarly, columns (2)-(4) in Table 2 show that the interaction of industry asset tangibility and barriers to trade and investment relates negatively to industry growth. This is evidence that monopoly rents help financially constrained firms go through downturns. However, column (4) also shows (in Table 1 and in Table 2) that barriers to trade and investment significantly reduce the benefits of monetary policy countercyclicality: Only when such barriers to trade and investment are below the sample median does the interaction between interest rate countercyclicality and financial constraints correlates positively with industry growth. When barriers to trade and investment are above the sample median, then interest rate countercyclicality has no effect. This means is that monopoly rents tend reduce monetary policy “effectiveness” insofar as this suggests that financially constrained firms have less incentives to raise credit and innovate in downturns.

### TABLES 1 AND 2 HERE

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<sup>9</sup>It is worth noting that the correlation across sectors between asset tangibility and labor costs to sales is around -0.6. These are therefore two distinct channels through which interest rate counter-cyclicality affects industry growth.

Figure 2 shows the magnitude of the difference-in-difference effect when considering the labor cost to sales ratio as a measure of financial constraints. It shows that a sector with high labor cost to sales located in country with high interest rate countercyclicality grows on average 1.6 percentage points more quickly than a sector with low labor cost to sales located in country with low interest rate countercyclicality grows, this growth difference holding when barriers to trade and investment are low. By contrast when barriers to trade and investment are large, this growth difference is negligible.

*FIGURE 2 HERE*

Overall, this suggests that active monetary policy tend to be more effective when product markets are less regulated, i.e. policy accommodation and structural reforms complement each other in generating more growth.

## **4 Monetary policy and structural reforms: the case of Outright Monetary Transactions.**

The previous approach we used to investigate the interaction between monetary policy cyclicality, financial constraints and competition was based on data observations for the 1999–2005 period. Yet this sample period lies within what is known as the great moderation period, over which business cycle volatility in advanced economies was rather low. In this context, it is arguable that the cyclical pattern of monetary policy, to the extent it matters in general, is likely to make less of a difference when business cycle volatility is contained. To push the argument to the limit, when business cycle volatility is zero, then the cyclical pattern on monetary policy just becomes irrelevant (and meaningless). Therefore, to strengthen our case for a complementarity between monetary policy and competition, we turn to investigating a more "turbulent" period, i.e. the European sovereign debt crisis and how the ECB policy response in the form of Outright Monetary Transactions (OMT) affected Euro Area countries.



## 4.1 The economic context

The European sovereign debt crisis started by the end of 2009 as several governments of Euro Area countries (most notably Greece, Portugal, Ireland, Spain and Cyprus) were facing increasing difficulties to repay or refinance their sovereign debt or to bail out over-indebted banks. These growing financial difficulties triggered calls for assistance from third parties like other Euro Area countries, the ECB and the IMF, especially as redenomination risks mounted, i.e. the risk that these countries may have no other options than to default and exit from the Eurozone.

Several initiatives were undertaken to confront this debt crisis, among which the implementation of the European Financial Stability Facility (EFSF) and European Stability Mechanism (ESM), which acted as vehicles for financial support in exchange of measures designed to address the longer-term issues of government and banking sectors financing needs. The ECB contribution to addressing the European sovereign debt crisis took several forms, including lowering policy rates and providing cheap loans of more than one trillion euro. Yet, the most decisive policy action was on 6 September 2012, by which the ECB announced free unlimited support for all Euro Area countries involved in a sovereign state bailout/precautionary programme from EFSF/ESM, through some yield lowering Outright Monetary Transactions (OMT). Arguing that divergence in short-term bond yields is an obstacle to ensuring that monetary policy is transmitted equally to all the Eurozone's member economies, the ECB portrayed (purchases under) the OMT programme as "an effective back stop to remove tail risks from the euro area" and "safeguard an appropriate monetary policy transmission and the singleness of the monetary policy".<sup>10</sup>

Several studies have confirmed that following the announcement of OMT, a number of yields on Euro Area government bonds shrank considerably. For example, Altavilla et al. (2014) estimate that the Italian and Spanish 2-year government bond yields decreased by about 200 bps after the OMT announcement, yet leaving bond yields of the same maturity in Germany and France unchanged. De Grauwe and Ji (2014)

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<sup>10</sup>Executive Board member, Benoît Cœuré, described OMT as follows: "OMTs are an insurance device against redenomination risk, in the sense of reducing the probability attached to worst-case scenarios. As for any insurance mechanism, OMTs face a trade-off between insurance and incentives, but their specific design was effective in aligning ex-ante incentives with ex-post efficiency."

suggest that the shift in market sentiment triggered by the OMT announcement accounts for most of the decline in bond yields that was observed at that time, rejecting the view that improved fundamentals have played a significant role. These results are actually consistent with the fact that OMT was never practically used.

## 4.2 The empirical methodology

Our goal consists in finding out what real effects had the drop in government bonds yields of Euro Area countries that followed the OMT programme. To do so, we use OECD Economic Outlook quarterly projections for short and long term interest rates to infer the surprise component in the evolution of these interest rates.<sup>11</sup> More specifically let us denote  $r_{ctq}^L$  the yield on the 10-year government bond in country  $c$  in quarter  $q$  of year  $t$  and  $E[r_{ctq}^L | I_{t-1}]$  the projected yield on the 10-year government bond in country  $c$  in quarter  $q$  of year  $t$ , conditional on all information available by the end of year  $t - 1$ .<sup>12</sup> We then compute the forecast error on this yield as

$$FE_{ctq} = r_{ctq}^L - E[r_{ctq}^L | I_{t-1}]$$

Here a positive forecast error reflects a higher than expected rate or yield, implying that funding conditions have unexpectedly tightened. On the contrary negative forecast errors reflect easier than expected funding conditions. Computing these forecast errors for the four most significant Euro Area countries (France, Germany, Italy and Spain) shows a number of striking patterns. First there is a sharp drop in the forecast errors on 10 year government bond yields in Spain and Italy after 2012q3. While yields were significantly larger than expected over 2011, when the sovereign debt crisis was at its height, they ended up being significantly lower than expected over 2013 and 2014. Second, interestingly, these changes do not extend to France and Germany, where the period 2011-2012 does not provide evidence of yields significantly higher than expected as these countries were on the contrary benefiting from their safe haven status.

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<sup>11</sup> Given that OMT was targeted to shorter maturity bonds (1-3 years), it would be more natural to look at those shorter maturity bonds than the 10-year bonds. In practise however, OMT affected the whole yield curve of Euro Area countries. Hence looking at the 10-year bond is still acceptable.

<sup>12</sup> Using this methodology implies that the forecast horizon ranges from one to four quarters at most.

*FIGURE 3 AND FIGURE 4 HERE*

Of course, it is an open question to figure out how much of these changes relate to the specific OMT announcement and we do not intend argue that OMT accounts for all these forecast errors. Yet, irrespective of the extent to which such forecast errors may be accounted for by OMT, they actually provide us with a good measure of the unexpected change in funding conditions in the relevant countries, and as such, should have significant real effects.

### **4.3 Empirical specification**

To investigate the real effects of the unexpected drop in government bonds yields that followed the announcement of OMT, we consider the two periods of 2011-2012 and 2013-2014. For each of these periods, we compute the average forecast error on 10 year government bond yields and take the difference as a measure of the unexpected easing in funding conditions.

We then build an empirical specification linking this country-wide measure of lower funding costs to growth at the industry level. Specifically we take as a dependent variable the growth rate at the sector level for each industry-country pair of the sample under study over 2013-2014. Given data availability, we can look at growth in four different variables: real value added, real labour productivity (real value added per worker), real capital productivity (real value added to real capital stock) and total factor productivity. On the right hand side, in addition to saturating the specification with industry and country fixed effects, we include growth at the industry level over the period 2011-2012 as a control, so that all results can be interpreted as changes in growth relative to the 2011-2012 reference period.

Our main variable of interest is the interaction between: (i) an industry's balance sheet indicator -denoted (bs); (ii) and the unexpected change in a country's funding conditions -denoted (omt). As explained above, the latter variable is computed as the difference between long term government bond yield average forecast error over 2013-2014, denoted  $FE_c^{13-14}$  and 2011-2012 denoted  $FE_c^{11-12}$ :

$$(omt)_c = FE_c^{13-14} - FE_c^{11-12}$$

Turning to industry balance sheet indicators, we consider two measure of indebtedness. A narrow indicator is the stock of bank debt as a ratio of total equity. A wider indicator is the stock bank debt and bonds as ratio of total equity. In addition we will also make use of liquidity indicators by looking at the ratio of *current* bank debt to equity or *current* bank debt and bonds to equity, current liabilities being those with a maturity less than one year. Importantly, we consider industry balance sheet indicators over a period preceding the 2013-2014 period. Denoting  $g_{sc}^{13-14}$  ( $g_{sc}^{11-12}$ ) the growth rate of industry  $s$  in country  $c$  over the period 2013-2014 (over the period 2011-2012),  $\alpha_s$  and  $\alpha_c$  industry and country fixed effects, and letting  $\varepsilon_{sc}$  denote an error term, our baseline regression is expressed as follows:

$$g_{sc}^{13-14} = \alpha_s + \alpha_c + \beta_0 \cdot g_{sc}^{11-12} + \beta_{10} \cdot (\text{bs})_{sc} + \beta_1 \cdot (\text{bs})_{sc} \times (\text{reg})_c + \beta_2 \cdot (\text{bs})_{sc} \times (\text{omt})_c + \beta_{21} \cdot (\text{bs})_{sc} \times (\text{omt})_c \times (\text{reg})_c + \varepsilon_{sc} \quad (10)$$

Here, the coefficient  $\beta_1$  determines how product market regulation affects the relationship between corporate indebtedness and growth while the coefficient  $\beta_{21}$  determines how product market regulation affects the differential relationship between the change in funding conditions and growth. Intuitively and consistent with the model derived above, we would expect corporate indebtedness to be a drag on growth, i.e.  $\beta_{10} < 0$ , while we would expect product market regulation to reduce the growth cost of corporate indebtedness, i.e.  $\beta_1 > 0$ . In addition, a positive coefficient  $\beta_2$  for instance would imply that highly indebted sectors benefit disproportionately more from an unexpected drop in funding costs while a negative coefficient  $\beta_{21}$  for instance would imply that product market regulation typically reduces the growth benefit of lower funding cost for the most indebted sectors.

#### 4.4 Data Sources

Our data sample focuses on the big four Euro Area countries France, Germany, Italy and Spain to which we add Austria and Belgium. Focusing on this limited set of countries is driven by data availability considerations. Our data come from various sources. Industry-level real value added, employment, capital stock and total factor productivity are drawn from the European Union (EU) KLEMS data set and cover the whole

economy wherever data is available. Our source for sectoral balance sheet data is the BACH database. We draw from this dataset the following sector-level balance sheet data for equity, bank debt, bonds, current bank debt and current bonds. We carry out the estimations using the balance sheet data for year 2010 so that neither the sovereign debt crisis nor the announcement of OMT would affect it. Finally, forecast errors in government bond yields are computed using quarterly data from the different vintages of the OECD Economic outlook database.<sup>13</sup> The product market regulation data comes from the OECD and is measured for the year 2013.

## 4.5 Results

Table 3 provides the estimation results for specification (10) under different parameter restrictions for each of the four different growth dependent variables referred to above (value added, labour productivity, capital productivity and total factor productivity). In addition Table 3 estimations use the ratio of bank debt to equity as a measure of sectoral indebtedness. Table 4 provides a similar set of regressions, but using the wider measure of sectoral indebtedness, the ratio of bank debt and bonds to total equity. In a nutshell, the empirical results suggest that the interaction of the unexpected reduction in government bonds yields following OMT and corporate indebtedness, irrespective of the specific measure considered, seem to have had a significant effect on industry growth, but only to the extent that cross-country differences in product market competition are taken into account. More precisely, looking at the second and third row of Table 3, the estimation results show that the sectoral bank debt to equity ratio on its own, has no effect on growth. However this actually hides a significant positive effect of product market regulation, which acts to dampen the negative effect of indebtedness on growth. Put differently, a large bank debt to equity ratio acts as a drag on growth but only insofar as product markets are relatively unregulated. Product market regulation therefore acts to reduce the burden of high debt on growth. Interestingly, this result holds similarly for all our four growth variables, including total factor productivity growth. It also holds in a similar fashion when

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<sup>13</sup>The OECD publishes twice a year (June and December) forecasts over a two year horizon for a number of macroeconomic variables. We consider for each year  $t + 1$  forecasts of the December issue of year  $t$  so that the forecast horizon never exceeds four quarters.

using the wide ratio -bank debt and bonds to equity- as a measure of sectoral indebtedness instead of the narrow ratio -bank debt to equity- (second and third row of Table 4), although it is fair to say that the latter estimation results show weaker significance.

*TABLE 3 AND 4 HERE*

Turning now to the fourth and fifth row of Table 3, we can see that, on its own a drop in funding costs -as captured by the change in forecast errors on government bond yields- does not benefit in a significant way to either more or less indebted sectors, this holding equally, irrespective of the specific definition of sectoral indebtedness (see fourth and fifth row of Table 4). If anything, the interaction between the drop in the government bond yield and the sectoral bank debt to equity ratio carries a negative, although not significant, coefficient, suggesting that highly indebted sectors would benefit less from easier financial conditions, a result that seems at odds with any simple intuition. Yet as was the case for sectoral indebtedness, this inconclusive result hides conflicting patterns as highly indebted sectors do actually benefit more from easier funding conditions, but only in countries where the index for product market regulation is rather low. Otherwise, in countries with tightly regulated product markets, easier funding conditions either benefit equally to sectors with high and low debt, or they actually benefit more to sectors with lower indebtedness. Moreover, the turning point for the index of product market regulation beyond which the effect of the interaction term turns from positive to negative (6th row in Table 3 and Table 4) shows remarkable consistency across the different estimations, irrespective the specific growth dependent variable and irrespective of the specific definition of sectoral indebtedness.

#### **4.6 Quantifying the effect of product market regulation.**

Based on the empirical results described above, we can draw conclusions for each country of our sample as to what extent sectors located in each of these countries may have benefited from the unexpected drop in long term yields that followed OMT. To do so, we consider the product market regulation index in each country and simulate two scenarios. First we look at the change in real value added growth stemming from a 10% increase in the bank debt to equity ratio. Second, we look at the change in real value added growth

stemming from the combination of a 10% increase in the bank debt to equity ratio and a 100 basis points drop unexpected drop in long term government bonds yields. Two main conclusions can be drawn from this exercise. First there are two groups of countries: Austria, Germany and Italy on the one hand and Belgium, France and Spain on the other hand. In the former group, where the product market regulation index is rather low, an increase in indebtedness tends to reduce growth while the combination of an increase in indebtedness and a reduction in government bond yields tends to raise growth. Interestingly, in these computations which assume a 100 basis point unexpected reduction in government bond yields, the latter positive effect tends to dominate from a quantitative standpoint the former negative effect. In the second group of countries, Belgium, France and Spain, where product market regulation is rather tight, indebtedness has no significant direct effect on growth. Moreover, the reduction in government bonds yields that followed OMT has rather, if anything, benefited to sectors with relatively low bank debt to equity. Tight product market regulation has therefore acted to shield the economy from the cost of high indebtedness. However at the same time, it has also redirected the benefits of lower funding costs to those sectors which had relatively stronger balance sheets, i.e. lower bank debt and hence arguably those sectors that were less in need for support.

*FIGURE 5 AND 6 HERE*

#### **4.7 Investigating the role of liquid liabilities**

Up to now, the empirical analysis has focused on the role of leverage and indebtedness in affecting growth at the sector-level and as a transmission channel for the effects of changes in funding conditions on growth. In this section, we aim at expanding the analysis to investigate the role of liquid liabilities. Specifically we consider bank debt and bonds with a less than one year maturity and build two sector-level indicators of liquid financial liabilities: (i) the ratio between bank debt with a less than one year maturity and equity and (ii) the ratio between bank debt and bonds with a less than one year maturity and equity. We then extend the empirical specification (10) to allow the indicator of liquid financial liabilities -denoted  $cde$ - to affect growth independently of leverage. Specifically, we first test whether holding liquid financial liabilities has a

direct effect on growth at the sector level, beyond and above the direct effect of leverage and indebtedness; and how product market regulation affects this direct linkage if any.

$$\begin{aligned}
g_{sc}^a = & \alpha_s + \alpha_c + \beta_0 \cdot g_{sc}^b + \beta_{10} \cdot (\text{bs cde})_{sc} + \beta_1 \cdot (\text{bs cde})_{sc} \times (\text{reg})_c \\
& + \beta_2 \cdot (\text{bs})_{sc} \times (\text{omt})_c + \beta_{21} \cdot (\text{bs})_{sc} \times (\text{omt})_c \times (\text{reg})_c + \varepsilon_{sc}
\end{aligned} \tag{11}$$

For example it may well be that holding debt with a short maturity actually amplifies the drag from leverage on growth as such sectors are forced to forego profitable growth opportunities in order to ensure they will be able to service their debt, particularly those maturing quickly. Second, we test whether holding liquid financial liabilities affects the benefits a sector can derive from changes in funding conditions that followed OMT:

$$\begin{aligned}
g_{sc}^a = & \alpha_s + \alpha_c + \beta_0 \cdot g_{sc}^b + \beta_{10} \cdot (\text{bs})_{sc} + \beta_1 \cdot (\text{bs})_{sc} \times (\text{reg})_c \\
& + \beta_2 \cdot (\text{bs cde})_{sc} \times (\text{omt})_c + \beta_{21} \cdot (\text{bs cde})_{sc} \times (\text{omt})_c \times (\text{reg})_c + \varepsilon_{sc}
\end{aligned} \tag{12}$$

Here it is very much possible that sectors with significant amounts of short term debts may actually benefit more from lower funding costs, as these debts are maturing more quickly and hence provide more opportunities to benefit from the lower funding costs. The empirical evidence gathered in Table 5 shows that neither the ratio of current debt to equity nor the ratio of current debt and bonds to equity seem to have a direct effect on growth, beyond and above that of leverage. Estimation results of specification (11) suggest that what has a direct effect on growth is the amount not the maturity of financial liabilities in relation to the level of equity. Things are different when it comes to how the reduction in funding costs transmits to growth: Results from estimating specification (12) suggest that when a sector holds liquid liabilities, this raises the benefit that can be expected from a reduction in government bond yields, but also makes product market regulation more costly. This is consistent with the view that when liabilities have a shorter maturity, firms can more quickly reap the benefit of refinancing their debts on more favorable terms. Yet the results suggest that that firms may have less incentives to turn this "financial windfall profit" into real decisions that would deliver higher growth when they are holding monopoly rents. Product market regulation therefore acts to decouple firms' financial strength from firms' real decisions.



*TABLE 5 HERE*

## 5 Conclusion

In this paper we developed a simple model in which firms can make growth-enhancing investment but are subject to liquidity shocks that forces them to reinvest money in their project. Anticipating this, firms may have to sacrifice part of their investment in order to secure reinvestment in case of a liquidity shock (liquidity hoarding). A countercyclical interest rate policy is therefore growth-enhancing as it helps firms reduce the amount of liquidity hoarding. Moreover our model predicts that such a policy is more growth-enhancing when the probability to be hit by a liquidity shock is higher and when competition is higher: indeed when competition is low, large rents allow firms to stay on the market and reinvest optimally, no matter how funding conditions change. Cyclical fluctuations matter less for firms holding monopoly power than for those facing tight competition.

We then confronted these predictions to the data using two alternative approaches. First, we looked directly at the interaction between growth on the one hand and credit-constraints and countercyclical monetary policy on the other hand. Then we found a growth-enhancing effect of more countercyclical monetary policies, which is stronger in industries that are more financially constrained and that kicks in particularly for countries with relatively strong competition on the goods market (where competition is inversely measured by the intensity of barriers to trade and investment). Second, we looked at the effect of unexpected drop in long-term government bonds following the announcement of OMT. Then we found that heavily indebted sectors benefited disproportionately from this unexpected drop, but only in countries where product market regulation is rather low.

Our analysis can be extended in several directions. A first extension would be to look at labor market regulation and see whether we find the same complementarity between a proactive monetary policy and labor market flexibility as the one we found in this paper between a proactive monetary policy and product market competition. A second extension which we are currently pursuing, is to investigate the relationship between structural reforms and monetary policy stimulus using firm-level data and bank-firm matched data.

In this project relying on French data, we follow Chodorow-Reich (2014) to build a firm-specific measure of financial constraint using bank-firm existing credit relationships. We then want to investigate the growth effect of quantitative easing by the ECB, which raises banks' profits through valuation gains on government bond holdings. Our conjecture is that firms borrowing heavily (little) from such banks benefit more (less) of a relaxation of their borrowing constraint. But this relaxation in financial constraints translated into an increase in employment and capital expenditures only in the most competitive sectors. Finally, vindicating Mario Draghi's point about to the complementarity between a pro-active monetary policy and structural reforms, this set of evidence supports the idea of a New European Growth Pact. Under such a Pact, more structural reforms in individual countries would be rewarded by a more proactive macroeconomic policy in the core or in the Euro area as a whole.

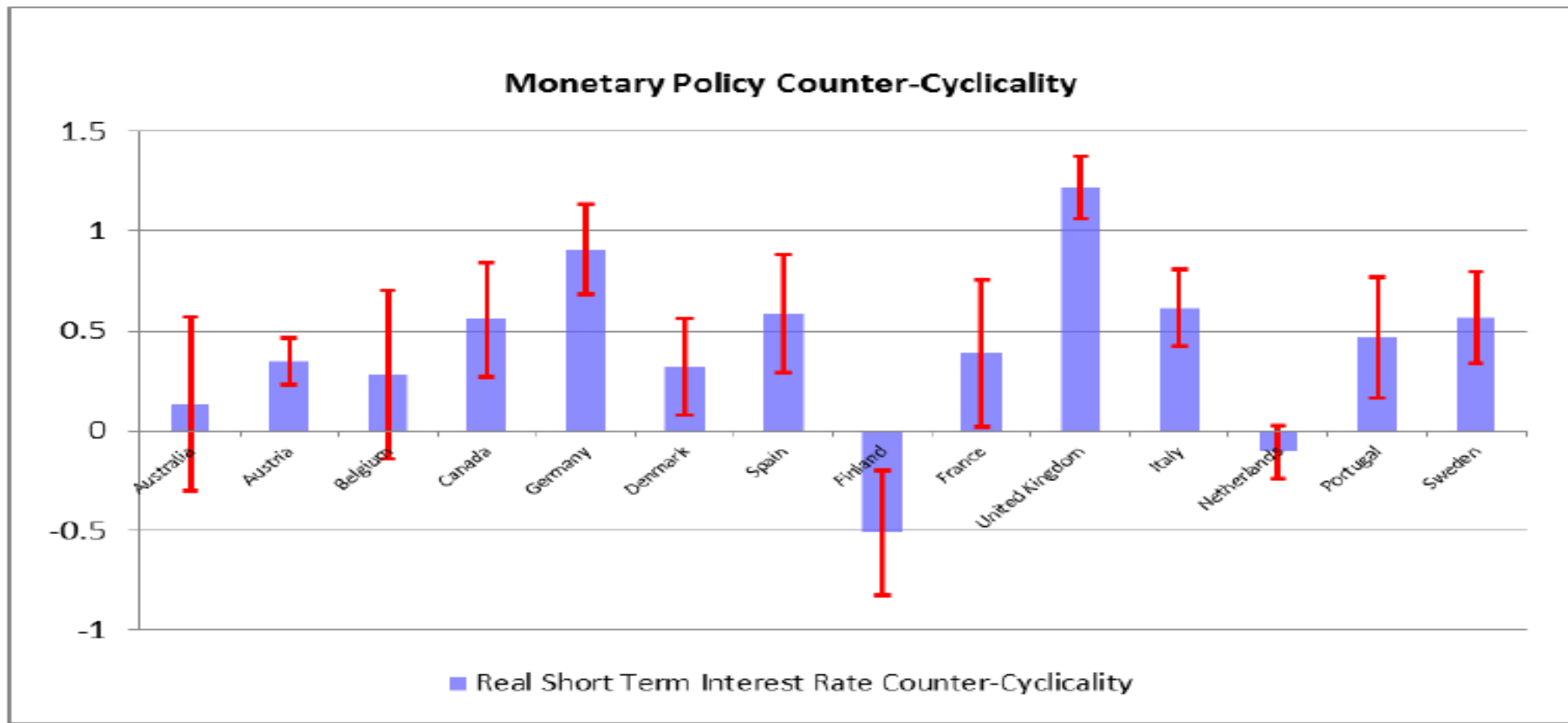
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Figure 1



**Table 1**

		(1)	(2)	(3)	(4)
Dependent variable: Labour productivity Growth					
	Dummy variable				
log of initial hourly labour productivity		<b>-3.492***</b> (1.059)	<b>-3.580***</b> (1.071)	<b>-3.642***</b> (1.091)	<b>-3.646***</b> (1.092)
Interaction (Labor Costs to Sales and Interest rate counter-cyclical)		<b>19.51**</b> (8.924)		<b>15.01***</b> (4.708)	
Interaction (Labor Costs to Sales and Barriers to Trade and Investment)			<b>24.08**</b> (9.475)	<b>21.06***</b> (6.069)	<b>25.82***</b> (6.906)
Interaction (Labor Costs to Sales and Interest rate counter-cyclical)	<i>Below median BTI</i>				<b>18.02**</b> (6.962)
Interaction (Labor Costs to Sales and Interest rate counter-cyclical)	<i>Above median BTI</i>				<b>6.697</b> (4.317)
Observations		552	552	552	552
R-squared		0.361	0.357	0.368	0.369

**Table 2**

		(1)	(2)	(3)	(4)
Dependent variable: Labour productivity Growth					
	Dummy variable				
log of initial hourly labour productivity		<b>-3.461***</b> (1.116)	<b>-3.438***</b> (1.093)	<b>-3.539**</b> (1.178)	<b>-3.522**</b> (1.186)
Interaction (Asset Tangibility and Interest rate counter-cyclical)		<b>-14.89***</b> (3.772)		<b>-10.08**</b> (3.473)	
Interaction (Asset Tangibility and Barriers to Trade and Investment)			<b>-12.01</b> (9.343)	<b>-9.149*</b> (4.344)	<b>-13.72**</b> (5.778)
Interaction (Asset Tangibility and Interest rate counter-cyclical)	<i>Below median BTI</i>				<b>-13.19***</b> (3.237)
Interaction (Asset Tangibility and Interest rate counter-cyclical)	<i>Above median BTI</i>				<b>-1.33</b> (7.865)
Observations		552	552	552	552
R-squared		0.359	0.354	0.365	0.365

Figure 2

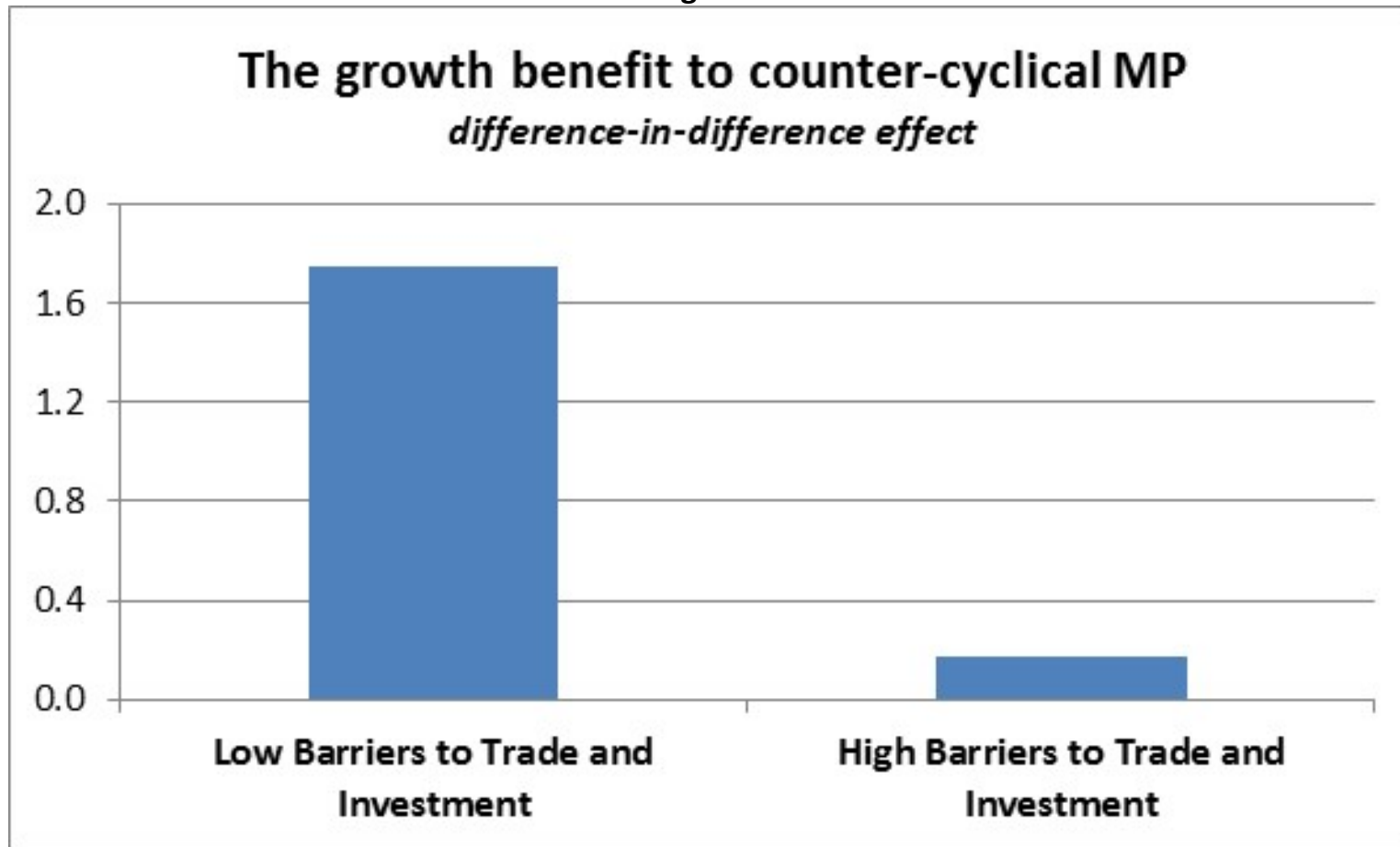




Figure 3

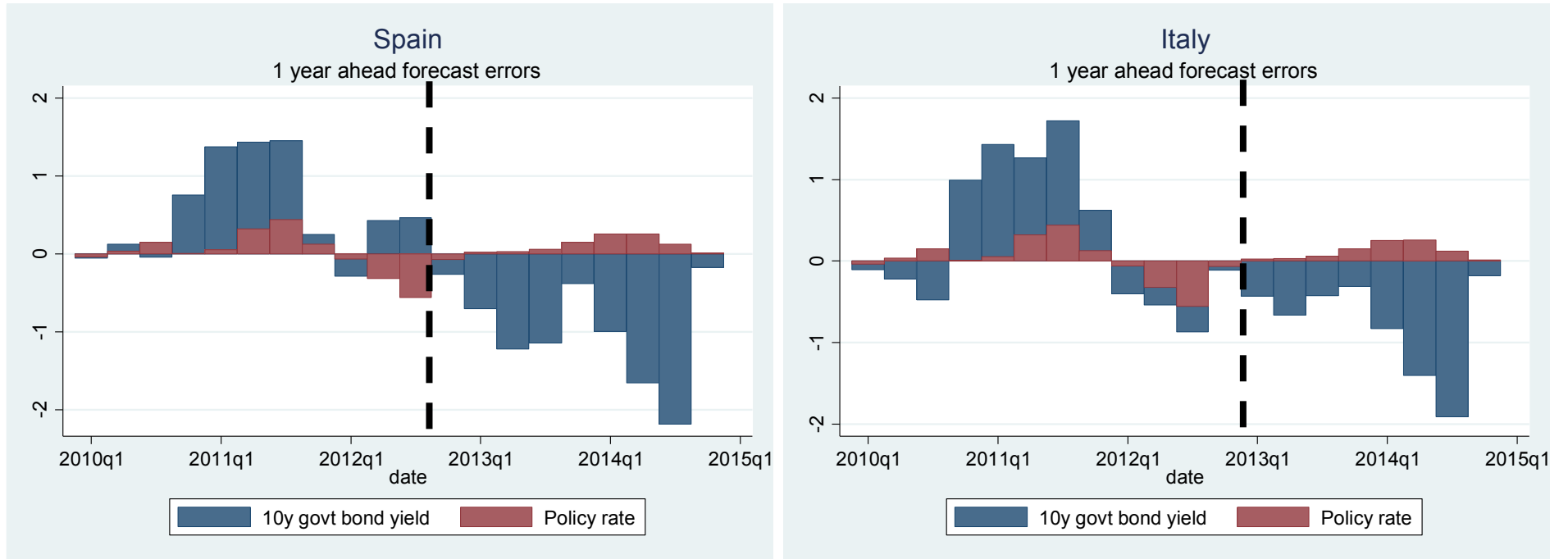
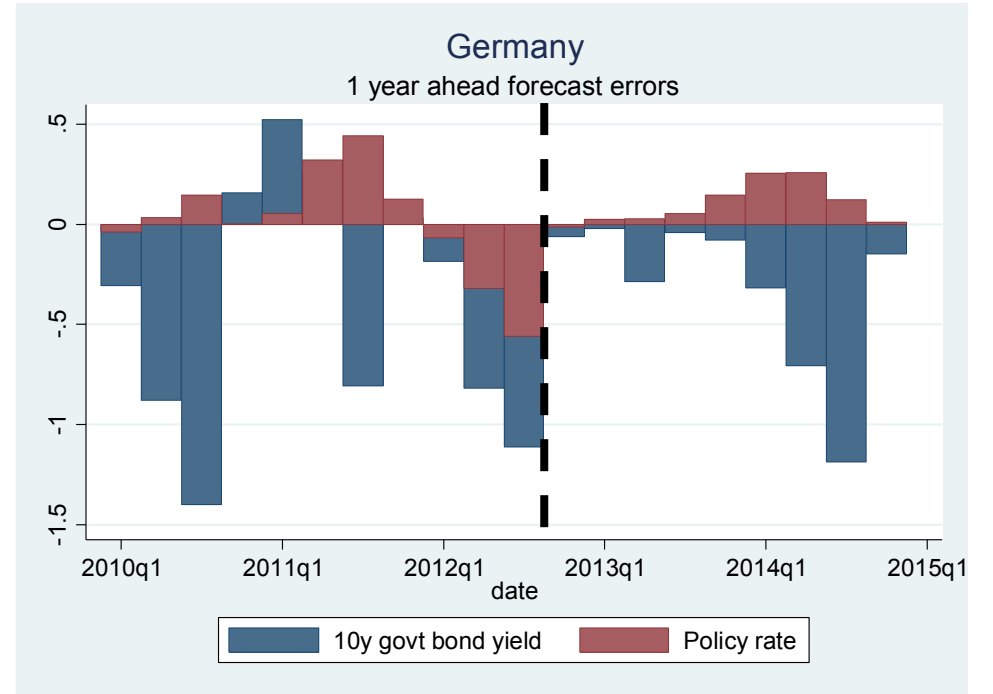
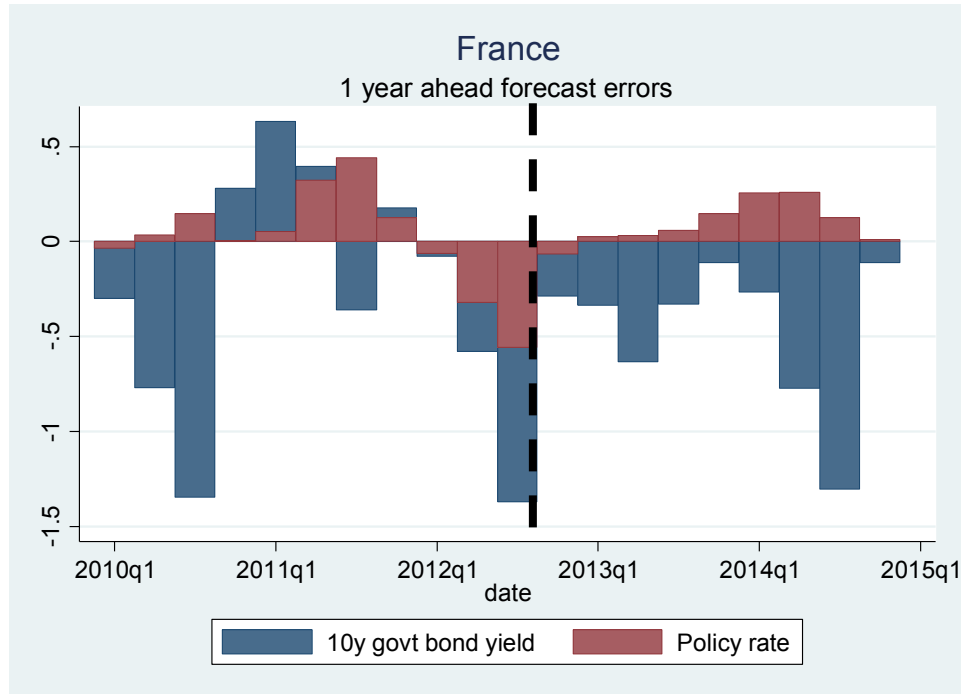


Figure 4



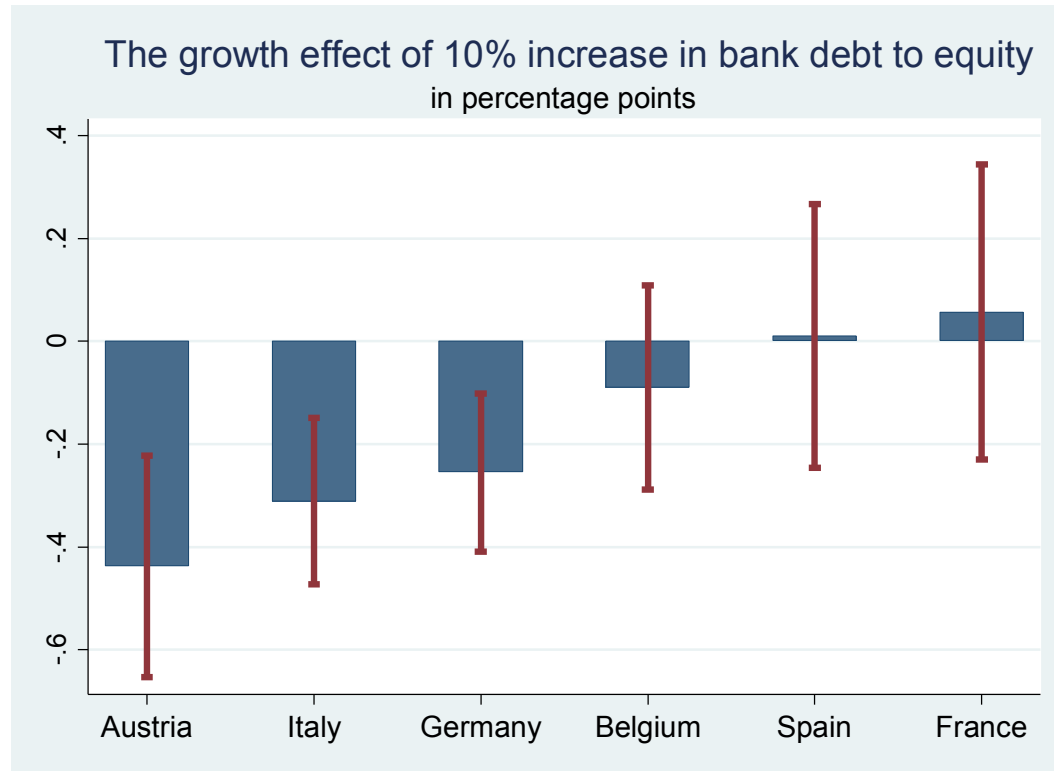
**Table 3**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
<b>Growth dependent variable</b>	<b>Value Added</b>			<b>Labour Productivity</b>			<b>Capital Productivity</b>			<b>Total Factor Productivity</b>		
<b>Lagged dependent variable</b>	<b>0.290**</b> (0.108)	<b>0.274**</b> (0.104)	<b>0.271**</b> (0.105)	<b>0.149</b> (0.129)	<b>0.145</b> (0.129)	<b>0.152</b> (0.132)	<b>0.361**</b> (0.169)	<b>0.309*</b> (0.161)	<b>0.302*</b> (0.158)	<b>0.255</b> (0.208)	<b>0.245</b> (0.214)	<b>0.245</b> (0.204)
<b>Bank debt to equity</b>	<b>-0.0101</b> (0.0100)	<b>-0.0169</b> (0.0102)	<b>-0.258**</b> (0.112)	<b>-0.0139</b> (0.0113)	<b>-0.0171</b> (0.0118)	<b>-0.233**</b> (0.102)	<b>-0.0241</b> (0.0176)	<b>-0.0254</b> (0.0177)	<b>-0.284**</b> (0.134)	<b>-0.0232</b> (0.0245)	<b>-0.0270</b> (0.0266)	<b>-0.627*</b> (0.349)
<b>Interaction (bank debt to equity and PMR)</b>			<b>0.179**</b> (0.0863)			<b>0.161*</b> (0.0794)			<b>0.196*</b> (0.101)			<b>0.438*</b> (0.249)
<b>Interaction (bank debt to equity and MP accomodation)</b>	<b>-0.0201*</b> (0.0112)	<b>0.377***</b> (0.116)	<b>0.705***</b> (0.163)	<b>-0.0223</b> (0.0141)	<b>0.170</b> (0.120)	<b>0.463***</b> (0.160)	<b>-0.0228</b> (0.0295)	<b>0.690***</b> (0.241)	<b>1.064***</b> (0.310)	<b>-0.0267</b> (0.0357)	<b>0.352</b> (0.653)	<b>2.948</b> (1.749)
<b>Interaction (bank debt to equity, MP accomodation and PMR)</b>		<b>-0.277***</b> (0.0848)	<b>-0.516***</b> (0.122)		<b>-0.134</b> (0.0882)	<b>-0.347***</b> (0.121)		<b>-0.497***</b> (0.173)	<b>-0.768***</b> (0.224)		<b>-0.260</b> (0.445)	<b>-2.075*</b> (1.213)
<b>Turning point for PMR</b>			<b>1.37</b>			<b>1.33</b>			<b>1.39</b>			<b>1.42</b>
Observations	189	189	189	189	189	189	144	144	144	117	117	117
R-squared	0.512	0.525	0.535	0.479	0.482	0.491	0.402	0.425	0.434	0.414	0.415	0.430

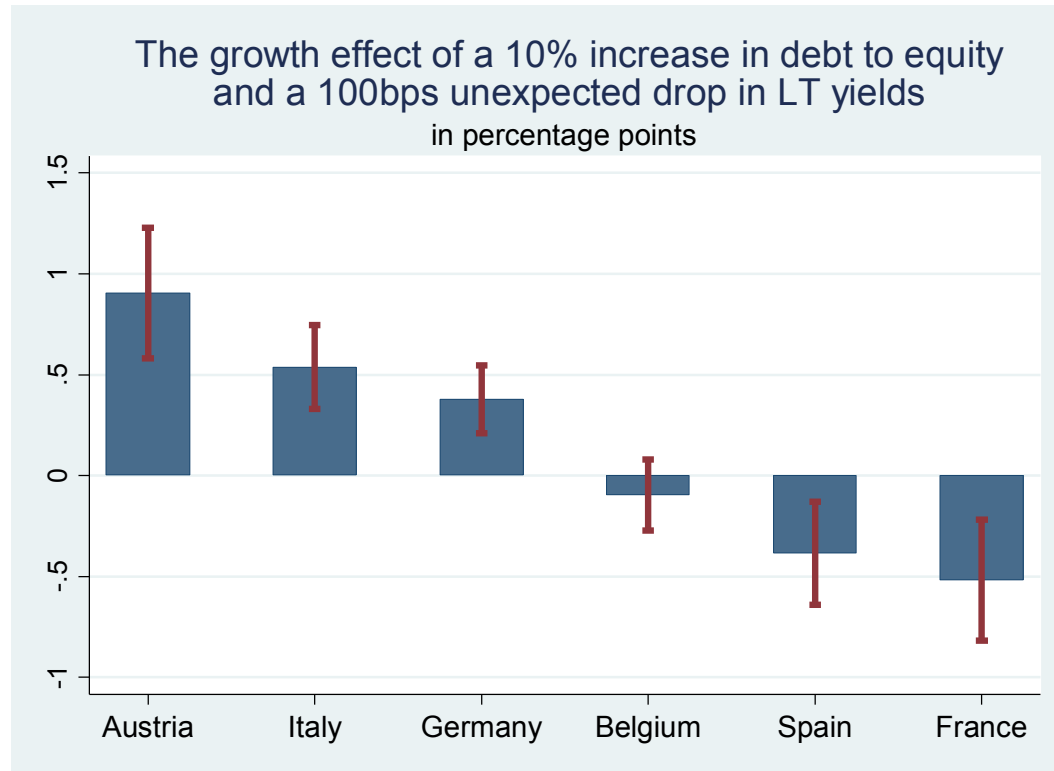
**Table 4**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Growth dependent variable	Value Added			Labour Productivity			Capital Productivity			Total Factor Productivity		
lagged dependent variable	<b>0.296**</b> (0.109)	<b>0.285***</b> (0.103)	<b>0.280**</b> (0.103)	<b>0.162</b> (0.134)	<b>0.160</b> (0.133)	<b>0.164</b> (0.134)	<b>0.356**</b> (0.168)	<b>0.325**</b> (0.157)	<b>0.321**</b> (0.152)	<b>0.269</b> (0.210)	<b>0.259</b> (0.216)	<b>0.266</b> (0.199)
bank debt and bonds to equity	<b>-0.00247</b> (0.0105)	<b>-0.00840</b> (0.0106)	<b>-0.243*</b> (0.130)	<b>-0.00890</b> (0.0120)	<b>-0.0113</b> (0.0130)	<b>-0.240**</b> (0.114)	<b>-0.0178</b> (0.0210)	<b>-0.0254</b> (0.0209)	<b>-0.237</b> (0.160)	<b>-0.0148</b> (0.0289)	<b>-0.0197</b> (0.0330)	<b>-0.796*</b> (0.402)
Interaction (bank debt and bonds to equity and PMR)			<b>0.174*</b> (0.101)			<b>0.170*</b> (0.0906)			<b>0.158</b> (0.125)			<b>0.562*</b> (0.287)
Interaction (bank debt and bonds to equity and MP accomodation)	<b>-0.0264*</b> (0.0138)	<b>0.246**</b> (0.115)	<b>0.594***</b> (0.203)	<b>-0.0260</b> (0.0163)	<b>0.0854</b> (0.145)	<b>0.423**</b> (0.192)	<b>-0.0274</b> (0.0324)	<b>0.519*</b> (0.264)	<b>0.831**</b> (0.346)	<b>-0.0267</b> (0.0382)	<b>0.389</b> (0.743)	<b>3.680*</b> (1.883)
Interaction (bank debt and bonds to equity, MP accomodation and PMR)		<b>-0.189**</b> (0.0822)	<b>-0.441***</b> (0.150)		<b>-0.0774</b> (0.105)	<b>-0.322**</b> (0.145)		<b>-0.380**</b> (0.185)	<b>-0.606**</b> (0.251)		<b>-0.286</b> (0.504)	<b>-2.585*</b> (1.304)
Turning point for PMR			<b>1.35</b>			<b>1.31</b>			<b>1.37</b>			<b>1.42</b>
Observations	189	189	189	189	189	189	144	144	144	117	117	117
R-squared	0.512	0.517	0.524	0.475	0.476	0.483	0.404	0.416	0.421	0.405	0.407	0.425

**Figure 5**



**Figure 6**



**Table 5**

	(1)	(2)	(3)	(4)	(5)	(6)
Dependent growth variable: Value Added Growth						
Debt variable	bank debt			bank debt and bonds		
Lagged dependent variable	<b>0.271**</b> (0.105)	<b>0.241**</b> (0.105)	<b>0.256**</b> (0.100)	<b>0.280**</b> (0.103)	<b>0.258**</b> (0.101)	<b>0.272***</b> (0.0994)
Debt to Equity ratio	<b>-0.258**</b> (0.112)	<b>-0.242*</b> (0.130)	<b>-0.237**</b> (0.116)	<b>-0.243*</b> (0.130)	<b>-0.203</b> (0.140)	<b>-0.228*</b> (0.134)
Interaction(Debt to Equity ratio and PMR)	<b>0.179**</b> (0.0863)	<b>0.179*</b> (0.0964)	<b>0.164*</b> (0.0891)	<b>0.174*</b> (0.101)	<b>0.153</b> (0.105)	<b>0.162</b> (0.103)
<b>Current</b> Debt to Equity ratio		<b>0.0265</b> (0.0997)			<b>0.0340</b> (0.115)	
Interaction ( <b>Current</b> Debt to Equity ratio and PMR)		<b>-0.0356</b> (0.0736)			<b>-0.0410</b> (0.0896)	
Interaction(Debt to Equity ratio and MP accomodation)	<b>0.705***</b> (0.163)	<b>0.664***</b> (0.156)	<b>0.496***</b> (0.178)	<b>0.594***</b> (0.203)	<b>0.504**</b> (0.216)	<b>0.422*</b> (0.218)
Interaction(Debt to Equity ratio, MP accomodation and PMR)	<b>-0.516***</b> (0.122)	<b>-0.484***</b> (0.116)	<b>-0.360**</b> (0.133)	<b>-0.441***</b> (0.150)	<b>-0.373**</b> (0.159)	<b>-0.314*</b> (0.164)
Interaction ( <b>Current</b> Debt to Equity ratio and MP accomodation)			<b>0.192**</b> (0.0901)			<b>0.242**</b> (0.108)
Interaction ( <b>Current</b> Debt to Equity ratio, MP accomodation and PMR)			<b>-0.143**</b> (0.0701)			<b>-0.175*</b> (0.0877)
Observations	189	189	189	189	189	189
R-squared	0.535	0.548	0.540	0.524	0.534	0.530